



MANUFACTURING COMPANY

1215 William Flynn Highway/Route 8/Glenshaw, Pa. 15116/Phone (412) 487-2800

Thank you for your interest in "ATTEX", the second-generation, all-terrain vehicle.

"ATTEX" is the first and only vehicle of its type to be engineered to automotive specifications, thus answering the demand for a reliable all-purpose, all-terrain vehicle that can be used the year round by outdoor enthusiasts and for family fun.

We plan to market the "ATTEX" direct from the manufacturer to dealer, rather than setting up distributors in each state.

Since we have not yet affiliated with a dealer in your area, we are enclosing our standard Market and Credit Survey, which we would appreciate your completing and returning to this office as soon as possible.

Should you desire any additional information, please do not hesitate to contact Mr. James A. Arrington, Sales Manager.

Sincerely,

ATV Manufacturing Company

jhw

Enclosure



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DEALER REQUIREMENTS

SHOWROOM FACILITIES

1. Number of square feet _____
2. Window area square feet _____
3. Main access route _____ Yes _____ No
4. Number of employees, showroom area _____
5. Additional pertinent information, describe below.

SERVICE FACILITIES

1. Number of square feet _____
2. Number of mechanics employed _____
3. Additional pertinent information, describe below.



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MARKET AND CREDIT SURVEY

1. Firm Name _____
2. Street Address _____
3. Telephone Number (Include Area Code) _____
4. City _____
5. County _____
6. State (Include Zip Code) _____
7. Owner Of Firm _____
8. Brief description of type of business _____

9. How long in business at this location _____

10. Experience with 2 cycle engines (describe) _____

11. Would you object to submitting a financial statement _____
12. Bank References:
13. Credit References:
14. Market area covered (Please describe and enclose map if possible). _____

15. How many names are on your customer list (for mailing of promotion materials) _____
16. What are your plans for merchandising the "Attex" _____

17. Picture of building (Please Enclose).